

# Pearl Stable and Studio

## Audio/Visual/Lighting Rates

### Basic Stable Package

Existing Lights, Sound with 1 mic, Video with 2 screens, and Tech Support  
Package Price:  
**\$750.00 per day**  
**\$400.00 per ½ day**

### Basic Studio Package

Existing Lights, Sound with 1 mic, Video with 1 screen, and Tech Support  
Package Price:  
**\$600.00 per day**  
**\$320.00 per ½ day**

**Audiovisual equipment will be set a minimum of one hour prior to the start of the event. Should you require additional rehearsal or set-up time, please inform your Account Executive.**



### Additional Services

Ala Carte AV components may require extra labor to set, operate and strike. Please have your specifications reviewed by AVTS to ensure accurate services and costs.

### Audio...may require tech fee

CD Player – \$85  
House Audio Patch (built in speakers) – \$150  
Wireless Mics, Lavalier, or hand held – \$125 each  
Wired Mics – \$50 each  
16 Channel Mixer – \$250 (required for more than 1 mic)  
Audio Record – Quote

### Video...may require tech fee

Cue Light, PC Remote – \$50  
20" Flat Panel (video or data) – \$100  
42" Flat Panel (video or data) – \$350  
Fast Fold Screen with Projector – \$450  
6000 Lumen Projector - \$750  
DVD Player – \$75  
Folsom (video switcher, converter) Image Pro – \$250  
Folsom Screen Pro - \$750  
IMAG (image magnification) – Quote  
Recording – Quote

### Lighting...may require tech fee

Table Pin Spots – \$75 per Table  
Spotlight – \$250  
Custom Gobo – \$250...includes instrument  
Lighting Console Lep 624 (lighting controller) – \$150  
Custom Lighting Package- Quote

### Miscellaneous...may require tech fee

100 amp Power Distribution (additional power) – \$350  
Credit Card phone jack at Registration - \$50  
Laptop - \$175  
Press Feed (muti box audio out for press conference) - \$75

### Labor Scale

Basic Coverage or Stagehand – \$35 per Hour  
Skilled Tech – \$55 per Hour  
4 Hour Minimum on all calls.  
**Time and a half** is applied after 10 hours on weekdays and after Midnight till 6am on weekdays. Also applied to Sundays. Time and a half is applied on the following Holidays: 4<sup>th</sup> of July, Veteran's day, Memorial Day, and Presidential Election Day.  
**Double time** is applied after 10 hours on weekends and after midnight till 6am on weekends. Double time is applied on the following Holidays: New Year's Day, Easter, Labor Day, Thanksgiving, Christmas Eve and Christmas Day. Holidays falling on the weekend will be recognized the previous Friday or following Monday.

### Scenic / Sets / Décor

An extensive inventory of scenic sets and props are available for rent. Various themes, décor, and sets can be viewed at [www.avtechnicalsupport.com](http://www.avtechnicalsupport.com). Please contact your AVTS Account Executive for details and pricing.

Account Executive

Joe Medina

[jm@avtsgroup.com](mailto:jm@avtsgroup.com)

Cell 210.865.5882

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**AV Technical Support** can assist you with all aspects of your event as it pertains to AV. We will attend your planning meetings to know your goals and desired outcome for your event. A list of your AV needs will be compiled and an audiovisual budget developed for your review and approval. Your event will then be seen through by our trained team to ensure flawless execution and your complete satisfaction.

We can coordinate audio, graphics, labor, lighting, rigging, stage design, and video bringing together all of your event's technical needs.

As the exclusive audiovisual provider in this venue, we would be happy to coordinate with any out of town Producer if necessary to ensure a seamless event.

**In partnership with Pearl, AV Technical Support assures you a best-in-class experience.**



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